

### 45 YEARS OF IMPACT

The Story of Chinook





#### WHAT A YEAR IT HAS BEEN!

Thank you for taking a moment to explore the incredible impact Chinook Enterprises has had on the Skagit community, as we reflect on the many milestones achieved in this past year. From supporting more job-seekers in gaining handson workforce experience, to expanding our Assembly and Manufacturing partnerships, to providing exceptional Commercial Grounds Maintenance services to local businesses-each initiative strengthens our mission. Every connection we make creates a ripple of empowerment, inclusion, and opportunity. Here's to carrying this momentum forward with the same passion and purpose for decades to come.



Chinook Board of Directors - past and present



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# FROM THE CEO

LOOKING AHEAD: CHINOOK'S VISION FOR THE FUTURE

As we look toward our 2032 Vision and goals, Chinook is preparing for bold expansion. With ongoing uncertainty in state and federal budgets, we're committed to building a sustainable, self-funded model that includes increased grant writing, fundraising, and revenue-generating operations. By growing our Assembly and Manufacturing work, we can support more employment services and reduce the long waitlist of individuals eager to contribute to their communities through meaningful work. We envision a future where everyone is included in their community and programs are individualized to help all customers experience full lives. That's why we're also prioritizing the development of wraparound supports and independent living services—critical components of a more inclusive system.

If public funding falls short, what will we do? We're Skagitonians. We'll step up and do it ourselves.

l invite you to join us in this mission:

- Employ someone through Chinook
- Request a proposal for Manufacturing/Assembly work
- Contract with our Commercial Grounds Maintenance crew
- Refer an employer or a jobseeker
- Advocate for employment services in Olympia
- · Donate to help us continue this work (QR code on the next page )

Together, we can ensure that opportunity is always within reach-for everyone.

Nofu

Nikki Wegner, CEO

SCAN THE CODES TO VIEW OUR 45 YEARS OF IMPACT VIDEO & OUR 45 YEARS OF HISTORY VIDEO



### ABOUT CHINOOK



We are a non-profit designed to operate as a business, but with a social mission: **supporting full participation in community life for people with disabilities or other barriers**. Full participation must start with successful employment. Our revenue is used to self-fund our mission.

### HOW CAN YOU SUPPORT CHINOOK?

- Create an Employer partnership start by simply meeting a jobseeker!
- Request a proposal for award-winning Assembly, Manufacturing, or Commercial Grounds Maintenance services.
- Refer our Employment & Community services to someone you know!



HELP US WRITE OUR NEXT CHAPTER ... Scan the QR code to donate to Chinook.



### WE HAVE THREE MAIN DIVISIONS ...

IN ADDITION TO THE GENEROUS DONORS WHICH HELP US FUND OUR MISSION!



#### Assembly & Manufacturing

We specialize in providing quality-certified manufacturing and assembly solutions, catering to key sectors such as aerospace, marine, and alternative energy. Products include control boxes, wire assemblies, baffles, die-cut patches, heated tubes, and custom items tailored to precise specifications.





#### **Employment & Community Services**

We support individuals to transition into employment, using proficient Employment Specialists who play a pivotal role in job preparation, orientation, on-site training, and job retention strategies, ensuring long-term success for the workforce.



# 18%

1%

#### **Commercial Grounds Maintenance**

We maintain over 850 acres per week at a variety of properties; including Skagit Valley College, Skagit Valley Hospital, Skagit Regional Airport, Port of Skagit, PeaceHealth United General Hospital and others, where we provide landscaping services like mowing, edging, pruning, vegetation management, and more.



#### **Grants & Donations**

This area is small, but growing! These vital components enable us to expand our mission-driven work. Grants provide Chinook with targeted funds from foundations or government agencies to support specific initiatives, while recent

fundraising efforts — such as campaigns, and outreach — help us build a diverse income stream to augment our earned revenue, especially during turbulent times. Together, these resources empower Chinook, allowing us to invest in longterm impact, and sustainability for years to come.



### FINANCIAL SUMMARY

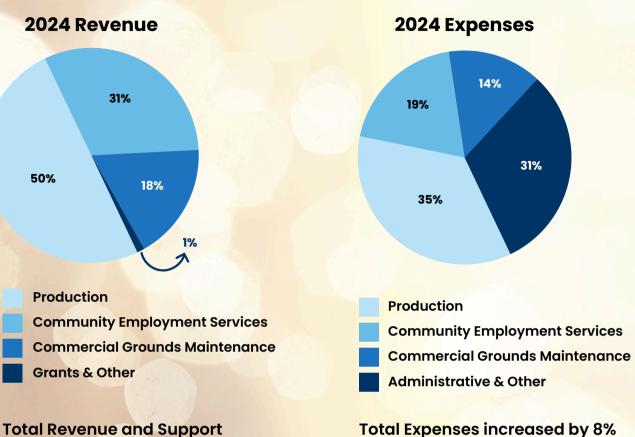
for Chinook increased by 5% between 2023 and 2024, with

the largest increase in

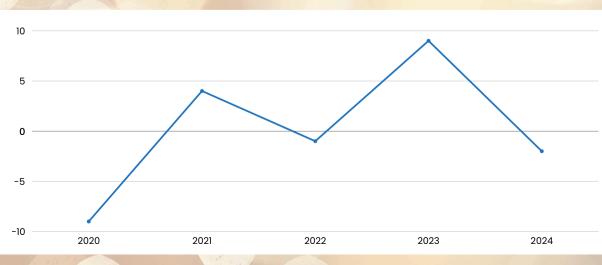
Services department.

**Community Employment** 

revenue from our



Total Expenses increased by 8% over the prior year, reflecting the additional staff in Administrative functions and Professional Fees to upscale general management.



#### Net Assets Growth % (2020-2024)

### THANK YOU, DONORS & SPONSORS!

A friend of Chinook (4) Allia Allen Amanda Sloan Angela & Flynt Warnke Anthony Cook Audrev Dawson Baird Foundation Barb Leander Bennett Massey-Helber **Beverly Harrington** Bill Boyce Boeing Brandon Helgerson-Ortmeyer Bryan Nelson BYK Construction The Carter Group/BAIRD Chad & Colleen Fisher Chris Baldwin Christianson's Nursery Christine Magnuson Claudia Avendano-Ibarra **Columbus** Charities Crystal King DA Davidson/McCullough Wealth Management Danny Hagen David Green David Lukov

Doug Kelly Fidelity Charitable Garry Priam Glenda Herrera Gregory Rangel Greg Pulley Gus Pohrman Hector Leal Heritage Bank Ian Houban Jackie Brunson Jana & Bruce Taylor Janicki Industries Jennifer Burns Jennifer Friebel Jennifer Johnson Jennifer Pitner Jeremy Kindlund Jim Halpin John & Katherine Janicki Julia Phillip Julie Ann Kean Julien Acis Justin Smock Karen Williams Kathleen Thomson Kelly Mauck Kenna Edwards

Kevin Moberg Kurt Hefferline Kurt Swanson Kyle Reep Laurie & Andy Russell Lisa Latchford Lisa Pate Lori Martinelli LRCA Peterson Family Foundation Mandi Rothman Mario Padilla Mark & Cecelia Spahr Marty Lehr Mary Kay Talbot Mary McGoffin Mary Nelson Matt Ray Maureen Harlan McKayla Sullivan Michael Casey Michael Erie Mike Geri/RBC Wealth Management Nikki Wegner Pat Thurman Paul Beals Peter & Laurel Browning PNAA Print Solutions, Inc. Rebecca Iwai Renata Maybruck **Richard Loop** Rob Martin Robert Shrumm Rod & Karen Carter Ron Wilson Sandra Potter Schwab Charitable Grant Scott Elliott Sean Dwyer Silvia Reed Skagit Habitat for Humanity Skagit Regional Health Stephanie Rasco Steve Helgerson Susan Harrell Susan Swetman Sydney Hole Tammy Masalonis Teresa Bessett TJ & Torie Fantini Toai Pham Tom & Suzanne Doughty Tulip Town/Skaait Acres WECU

2024 Impa





222

226 Customers Served





**Job Placements** 

**\$351,000** Total Wages earned by customers in 2024



# TIFF'S STORY

"It is with great enthusiasm that I recommend Chinook Enterprises, an organization that has provided exceptional service for over [45] years in Skagit County. Their commitment to their mission innevative

to their mission, innovative approach, and dedication have significantly impacted the communities they serve. Through strategic leadership, responsibility, and a skilled team, they have consistently delivered high-quality services and meaningful outcomes. Their ability to adapt to evolving community needs while maintaining transparency and accountability has solidified their reputation as a leader in service delivery.

In my personal experience when working with Chinook, there has been support and dedication towards my achievement of my employment goals even when I have not always known the path I would like to take. Everyone at Chinook is always happy and welcoming when I come into the office to meet with my [Employment Specialist]. [She] is very knowledgeable not only about the community, but also with opportunities that would fit my goals. I would recommend Chinook to anyone in the community that is feeling they need support finding their dream job.

When I meet with my [Employment Specialist] she looks at what I can do, not what I cannot. They [look past my] disabilities and see me as a whole person. They are honest when they do not feel something is right for me and encourage opportunities for me to succeed."

Tiff was recently hired as the new Administrative Assistant at Chinook and has brought her positive attitude and work ethic to our team!



### JOAN'S STORY

Big congrats to Joan for recently celebrating her 10-year work anniversary at Panera in Burlington! Joan is an employment superstar who for the past 10 years has excelled in her work, not only dishwashing at Panera, but also working at Haggen in Mount Vernon.



## CHRIS'S STORY

Chris is a talented local DJ and the creative mind behind Grooving Entertainment, bringing his love for music to life across Skagit! Chris loves connecting with people through music. Not only does he DJ live, but he also remixes popular songs, regularly livestreaming his unique beats for all to enjoy!



# LARUE'S STORY

For over a decade, LaRue has been a dedicated member of the Environmental Services team at PeaceHealth United General Hospital. Her warm personality and positive energy make her a joy to be around. Through her job, LaRue enjoys the independence of earning her own wages and saving for exciting trips.

SCAN THE CODE TO LEARN MORE ABOUT THESE AND OTHER CUSTOMER STORIES



### TESTIMONIALS

"Chinook Enterprises has proven to be a valuable partner for Avalon Golf Links. As both an Avalon manager and the parent of an adult with special needs, I can speak to the benefits of your services from two unique perspectives.

From a business standpoint, Chinook Enterprises provides us with qualified and enthusiastic individuals who integrate well with our team. Once they are trained, your [customers] are very independent and require minimal supervision. It's also reassuring to know that on-site support is available through a one-on-one aide if needed.

On a more personal level, as a parent of a special needs adult, I cannot emphasize enough the importance of the services Chinook Enterprises offers to our Skagit County community. You provide meaningful and ambitious employment opportunities, fostering independence, dignity, self-worth, and a sense of accomplishment for your clients.

I highly encourage any local business looking to support our community to reach out to Chinook Enterprises. You will undoubtedly find it to be a worthwhile partnership."

**Eric Ferrier, PGA** *Clubhouse Manager* Avalon Golf Links



"Partnering with Chinook Enterprises has been a rewarding experience for Component Products [Corp]. Their dedication to creating meaningful employment and commitment to inclusion is truly impressive. It's been a pleasure working with their team, and we're proud to support their mission."

#### **Greg Rangel**

President Component Products Corp.



"Chinook Enterprises is a company you can count on. For the last three years, our business has received weekly professional landscaping from their trustworthy team.

Every Chinook staff member we've had the pleasure to meet has been respectful, hardworking, quick to problem-solve, and often exceeding our expectations.

We appreciate supporting the outstanding mission at Chinook Enterprises, and are grateful for our shipshape grounds! Thank you Chinook Crew!"

**Dyana Fischer** Front Office Manager Dakota Creek Industries



"For more than four decades, Chinook Enterprises has been a valued partner in helping make Skagit Valley College (SVC)'s campus a welcoming and beautiful place. What began in 1980 as a shared vision between Chinook's founder and SVC's leadership has grown into a strong, ongoing collaboration rooted in community, inclusion, and service.

The partnership officially began when Chinook Enterprises located its program on the SVC campus, following the successful completion of a grantfunded building project in 1982. In 1983, Chinook began maintaining the [college] grounds, initially focusing on the quad and central interior areas. By 1990, their team expanded their care to nearly the entire campus, excluding the ballfields and soccer field. Today, they continue to provide exceptional landscaping and maintenance services that help create the welcoming environment that SVC students, staff, and visitors enjoy every day.

Chinook's [Commercial Grounds Maintenance] Division not only supports the beauty of our campus but also provides meaningful employment opportunities for individuals with disabilities and other barriers to employment."

#### **Andrew Lemburg**

Assistant Director of Facilities Skagit Valley College









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### Serving Skagit County since 1980