

CHINOOK ENTERPRISES



2013

Annual Report

SUPPORTING FULL PARTICIPATION IN COMMUNITY LIFE FOR
PEOPLE WITH DISABILITIES OR OTHER BARRIERS.

chinook enterprises

ANNUAL REPORT

THE VIEW FROM HERE | A MESSAGE FROM OUR EXECUTIVE DIRECTOR

ROB MARTIN

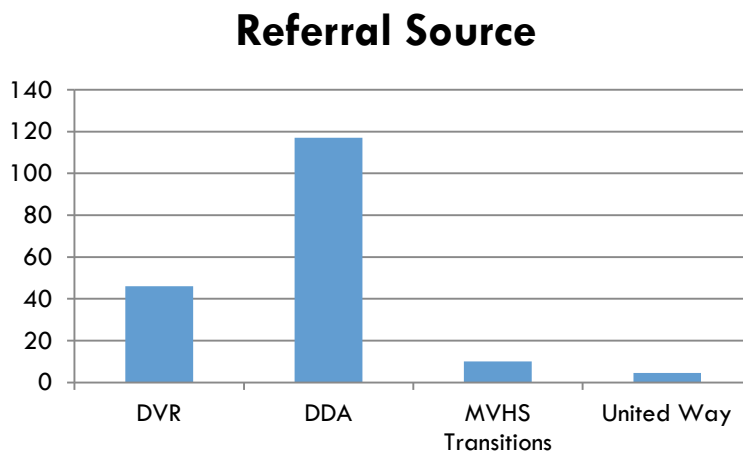
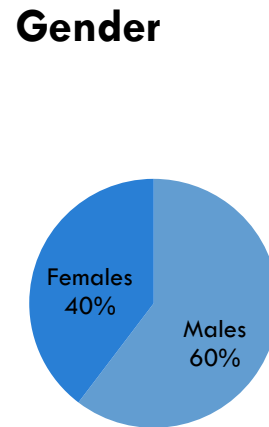
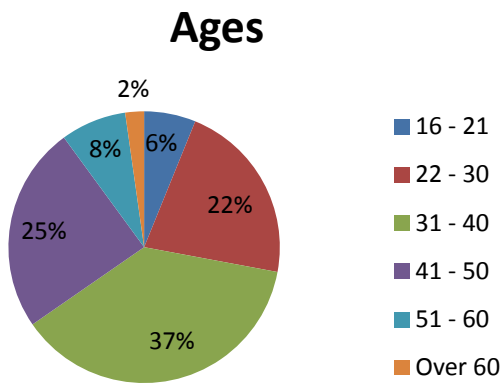
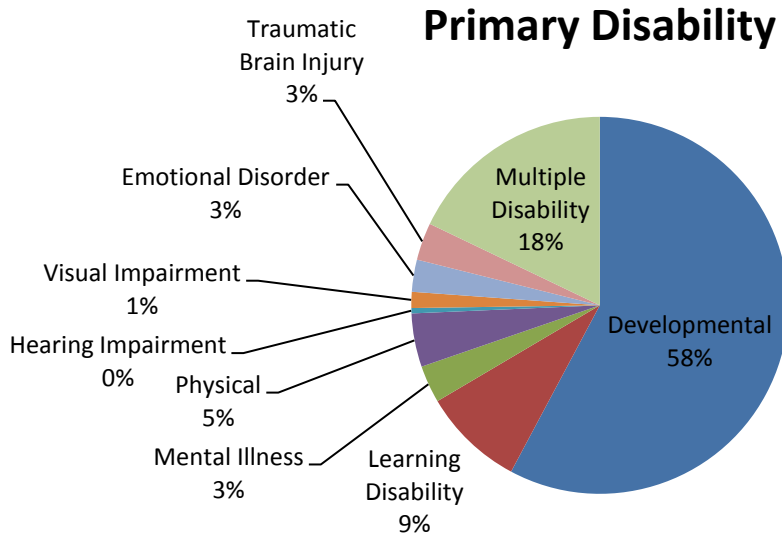


It never ceases to amaze me what human beings can achieve with the right support, determination and opportunity. People are capable of accomplishing most anything once the mind, body and spirit align, and here at Chinook, we, and the people we are privileged to serve, are no different.

While life continues to move at an accelerated pace, 2013 at Chinook Enterprises was in the early stages of developing several new and exciting ventures, which were finalized at the beginning of this year, adding new jobs in our business units and for several individuals as well. While providing support for manufacturers, we were also selected as the supplier for new 777 aircraft parts, which means a significant increase in our overall production rate.

While there will always be challenges in the business sector, overall, there are positive signs the economy is improving, consumer confidence is rising, and the unemployment rate is down. However, one thing is certain and will never change; Chinook Enterprises vision for the future has never wavered, remaining committed as ever in supporting and securing diverse employment opportunities for people with disabilities.

Demographics



Departments

REHABILITATION SERVICES

Community Employment Services



The Community Employment Division encompasses the overall mission of Chinook Enterprises by providing services to individuals with disabilities in the supported production workshop, on the commercial grounds maintenance crew and in the community employment services program. Chinook provides community based services including work assessment, job placement, supported employment and retention services. Chinook contracts with the Division of Vocational Rehabilitation, the Developmental Disabilities Administration, Skagit County and the Mount Vernon School District in the provision of these services.

**Participants supported by Chinook earned
\$386,540 in wages in 2013**

**34 participants obtained competitive
employment**

**Average wage per hour earned by supported
employment participants:
\$10.43**

Total Persons Served: 179

DVR: 46

DDA: 117

MVHS Transitions Program: 10

United Way Grant: 6

Supported Production Department

The Supported Production Department at Chinook Enterprises employs 20 people with developmental, physical, emotional, and mental disabilities, as well as those with serious medical conditions. The people working in this department typically require a close degree of supervision to ensure their safety, along with a higher degree of verbal and physical support, to help complete their jobs successfully. Each participant is provided an individualized work schedule, meeting their personal and physical needs, under the constant guidance of Chinook staff.

Chinook's Supported Production has developed a number of unique options for participants including a variety of jobs in-house, targeting specific and individualized skills for outside employment, as well as an array of community based activities. Referred to as the Pathways Program, these activities are specifically designed to assist people in becoming more at ease in their community by providing one on one support while individuals explore various work experiences including job shadows, job assessments, and volunteering, the overall goal being job placement in the community where the individual resides.

In 2013, **15 OUT OF 17** shop workers had the opportunity to be involved in community based activities. Five participants have paid PT jobs in the community and 7 have volunteer positions.

We mentored **2** Skagit Valley College Human Services students in their practicum experience.

Supported Production participants had **936 HOURS** of Pathways supported jobs or activity time in the community.

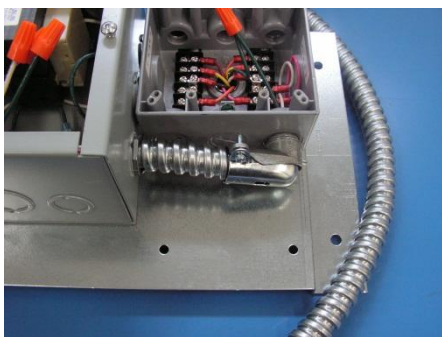
We packaged 14 unique jobs for our Shared Services contract with The Boeing Company for a total of **732,871 PARTS** packaged.

CHINOOK NORTH – CABLE ASSEMBLIES



Chinook has been operating a second production facility in Bellingham for over two years. The decision to expand into Bellingham was made in an effort to diversify commercial revenues as well as promote the mission of the company by hiring persons with disabilities to work as the employees of the facility. One-third of our workforce at this location are employees with disabilities, all of whom earn competitive wages. Our role here remains strictly as an affirmative employer. Looking for opportunities to expand our mission remains a priority for Chinook Enterprises, and we will continue that focus.

From TELECOMMUNICATIONS to ALTERNATIVE ENERGY, our cable shop serves companies far and wide with their cable assembly needs.





Our Industrial Production and Manufacturing department has the significant role of generating revenue which directly subsidizes the programs related to our mission. The production department at the Mount Vernon facility accounted for approximately 35% of the company's overall revenue in 2012, and the majority of this came from contracts with the Boeing Commercial Airplane Corporation.

We completed our annual **ISO 9100:2008 AND AS 9100C** external audit and received our re-certification.

The production team was awarded the **2013 SILVER BOEING PERFORMANCE EXCELLENCE AWARD**.

We were awarded the Work Transfer Package of **HEATED TUBE ASSEMBLIES** from The Boeing Company that we had been pursuing since 2012.



COMMERCIAL GROUNDS DEPARTMENT



The Commercial Grounds Department has been in the green business for over thirty-three years. This is where Chinook's Group Supported Employment Program is housed and continues to be a reliable and valuable source of integrated work for people with disabilities. We maintain the grounds on many major contracts throughout the Skagit Valley, including Skagit Valley College, Port of Anacortes, the LaConner Marina, United General and Skagit Valley Hospitals.

We are a full service maintenance division with services including mowing, pruning, fertilization, vegetation control, leaf raking, spreading of beauty bark, lot clean up, and landscape installations. Our work in this department is consistently recognized throughout the Skagit Valley for the high quality of workmanship and dependability.

Every week our grounds maintenance team cares for more than nine facilities comprising approximately 250 acres.



Financial Report

	2012	2013
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 363,066	\$ 362,802
Investments	120,000	120,000
Accounts receivable	503,011	308,961
Prepaid and other assets	50,291	34,601
Inventory	150,504	301,328
Total Current Assets	1,186,872	1,127,692
Property and equipment, net	1,149,019	1,094,385
Other assets – investments	231,916	313,860
TOTAL ASSETS	\$2,567,807	\$2,535,937
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 47,297	\$ 61,019
Accrued liabilities	261,817	253,492
Current maturities of long-term debt	6,887	0
Total Current Liabilities	316,001	314,511
Long-term debt net of current maturities	2,352	0
TOTAL LIABILITIES	\$ 318,353	\$ 314,511
Net Assets:		
Unrestricted – undesignated	1,896,033	1,786,061
Unrestricted – board designated	351,916	433,860
Temporarily restricted	1,505	1,505
TOTAL NET ASSETS	\$2,249,454	\$2,221,426
TOTAL LIABILITIES AND NET ASSETS	\$2,567,807	\$2,535,937

Financial Report cont.

	2012	2013
REVENUE:		
Support – Grants and contributions	\$ 33,743	\$ 25,938
Sales - production	3,657,098	2,670,032
Community employment services	776,837	789,813
Grounds maintenance	308,475	303,695
Investment income	33,910	82,307
Other revenue	22,057	33,181
TOTAL REVENUE	\$4,832,120	\$3,904,966
EXPENSES:		
Production	\$3,159,725	\$2,522,267
Community employment services	515,943	535,873
Grounds maintenance	306,177	266,735
Administration	595,595	608,119
TOTAL EXPENSES	\$4,577,380	\$3,932,994
NET ASSETS, beginning of the year	\$1,994,714	\$2,249,454
NET ASSETS, end of year	2,249,454	2,221,426
INCREASE (DECREASE) IN NET ASSETS	\$ 254,740	\$ (28,028)

Our Board



Kurt Hefferline - Chair



Denny Doneen – Vice Chair



Dave Ryberg - Secretary



John Stewart - Treasurer



Peter Rasco - Director



Sunshine Allen - Director



Colleen Fisher - Director



Marty Lehr - Director

Mary Vallentyne – Retired

Mary Jo Westfall – Retired

IN MEMORIAM OF
OTTO ROUW

CHINOOK BOARD MEMBER
1987-2013

Thank You For Your Dedication

Partners and Certifications

OUR COMMUNITY PARTNERS

Altair Advanced Industries

Blue Sea Systems

Boeing Commercial Aircraft Company

Boeing Shared Services Group

Department of Vocational Rehabilitation (DVR)

Developmental Disabilities Administration (DDA)

General Tool Corporation

IDEX Health & Science

Mount Vernon School District Transitions Program

Peace Health United General Medical Center

Pleasant Ridge Cemetery

Port of Anacortes

Port of Skagit – LaConner Marina

Skagit Valley College

Skagit Valley Hospital

Woodstone Corporation

CERTIFICATIONS:

CARF Accredited

ISO 9001:2008

AS 9100 rev. C

D6 – 82479 Appendix A (BQMS Approved)

WRITTEN AND EDITED BY: JESS NORLEY, PUBLIC RELATIONS COORDINATOR